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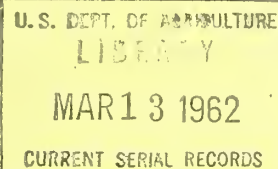
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# News and Views

## from the Farm Management Staff

UNITED STATES DEPARTMENT OF AGRICULTURE  
FEDERAL EXTENSION SERVICE  
Division of Agricultural Economics Programs  
Washington 25, D. C.

March 8, 1962



Dear Farm Management Extension Workers:

### MANAGEMENT WORK ON FARM PROGRAMS

Many farmers are giving careful consideration to their part in the farm programs currently operating or proposed. They welcome educational materials giving them suggestions about ways to analyze the programs in relation to their own farm. We have received copies of such material from several States and value each piece very much. Each one testifies to the effectiveness of extension work. If you have not already sent us copies of your 1962 farm program materials, we would greatly appreciate receiving two copies of each news release, radio talk, leaflet and other educational tool you have used this year.

### FARM MANAGEMENT IN RAD

Last September we listed specific farm management programs and activities that we thought would make significant contributions to implementing RAD work. Today we see how important management education is to effective development of the many activities that make up the RAD program. We call your attention to the RAD newsletter reporting progress in many areas and describing the composite program that is RAD.

Farming is only one part of the economy in any area, but it is important that this part be managed as well as is reasonably practical. Industry, commerce, education, recreation and many other parts must also be well managed so that each part will contribute to the improvement of the area. Adjustment and change are always with us. How much of each, and in what direction, are management-oriented questions. We can make our management educational program a strong link in the chain of events that brings progress to our area, our State, our country.

### EDP -- ELECTRONIC DATA PROCESSING -- FARMING

Education and the use of electronics in farm management is the topic considered in the attached paper. These observations on the management problems in agriculture and uses of EDP are being provided to give you an idea of some of our thinking. In our August 3 News and Views we also listed some of the pertinent areas in farm management education where we expect data processing to have some application. We look for much further development in this activity this year and shall try to keep you informed on this topic as the work progresses. We would like to learn about your experience with it and your ideas on the uses of EDP in your farm management program.

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Death -- Retirement -- Personnel Changes

Monroe J. Armes, for 30 years farm management specialist in Pennsylvania, died December 31 after a short illness. During the past year he organized the expanded rural areas development program in more than half the counties in Pennsylvania. Alvin T. Anderson, retired August 31, 1961, after 14 years as extension agricultural economist. His work in farm credit education with farmers and bankers made this one of the important programs in Illinois.

Lyle H. Barnes, farm management specialist in Ohio for the past 33 years, retired on December 31. He was county agent for 8 years. Farm people in Ohio recognize him for his work in planning farm adjustments, land tenure, and farm accounts. Albert M. Nichter, Purdue farm management specialist, retired October 31, 1961, after almost 20 years at the College and nearly 30 years of extension work. He prepared income tax management for farmers and farm transfer publications as part of his work in farm management.

George B. Whitman, Illinois extension specialist in farm management, retired August 31, 1961. His farm record program and farm business analysis work stand as important activities contributing to a strong educational program in Illinois. Wm. L. Turner, North Carolina, has resigned from Extension Service to go into over-all business administration of North Carolina State College. Bill has been in charge of farm management and policy work in Extension, and an officer in the Agricultural Policy Institute.

Stephen J. Brannen is now chairman of the Department of Agricultural Economics in the University of Georgia. Steve was leader of extension economics work in Georgia.

George W. Westcott resigned October 31, 1961, from his Massachusetts extension economist position to go on an ICA assignment. Robert S. Smith is again on duty as extension economist in New York after a year in Israel as agricultural advisor. Glen C. Pulver, Wisconsin farm management specialist, is on an assignment in Brazil as agricultural consultant.

Frank Conklin, farm management specialist in Oregon, received a scholarship at Iowa State University for graduate work. Ted R. Nelson, Nebraska extension economist, is at Oklahoma A&M for advanced management training. Paul R. Hasbargen, Minnesota extension economist, is away until September for study. Duane E. Erickson was appointed September 1 as Minnesota farm management extension economist. Fred D. Sobering is now farm management economist in North Dakota. Bjorne T. Naaden left North Dakota Extension Service in October for a commercial farm management job.

Paxton Marshall is a new farm management specialist in Maryland. Edward W. Jones joined the North Carolina extension staff as farm management specialist. Reece Ed Brown of North Carolina is now a Georgia farm management specialist. Reginald K. Harlan was appointed farm management leader in Arkansas last September; he recently received his PhD at Ohio State. O. Cecil Smith of Georgia is on study leave in Florida. Willie I. Golden is now Georgia extension economist in farm management.

Sincerely yours,

*Buel Lanpher.*

Farm Management and Production Economics Branch

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Enclosure